



General Conditions of Sale of WIKAL Alexander Wiegand SE & Co. KG

1. Scope

1. These General Conditions of Sale shall apply to any and all business relations between WIKAL Alexander Wiegand SE & Co. KG (hereinafter referred to as "WIKAL") and the customer, even if not mentioned in subsequent contracts. They shall apply accordingly to work performances and services. In case of work performance, taking of the delivered products shall be replaced by acceptance of work, and in case of services by receipt of the service.
2. Any terms and conditions of the customer conflicting with, in addition to, or deviating from these General Conditions of Sale shall not form subject matter of the contract unless WIKAL consented to their applicability in writing. These General Conditions of Sale shall also apply in case WIKAL unconditionally effects delivery to the customer, having knowledge of its conflicting, additional, or deviating terms and conditions.
3. Any agreements between WIKAL and the customer made in addition to or deviating from these General Conditions of Sale and entered into for the purpose of performing a contract shall be laid down in the respective contract in writing. This shall apply accordingly for the waiver of this written form requirement.
4. Rights exceeding these General Conditions of Sale that WIKAL is entitled to pursuant to legal provisions or other agreements remain unaffected.



2. Conclusion of Contract

1. Offers quoted by WIKAI are subject to change and nonbinding.
2. Illustrations, drawings, specifications as to weight, dimension, performance, and consumption as well as any other descriptions of the products contained in the documents pertaining to the offer shall only be approximate unless expressly specified as binding. They constitute neither agreement nor guarantee as to the characteristics or durability of the products.
3. WIKAI reserves all rights of ownership, copyrights, and any other property rights to all offer documents, in particular illustrations, drawings, calculations, brochures, catalogues, models, samples, and tools. Such documents must not be made available to third parties. The customer shall return upon WIKAI's request to WIKAI all offer documents that are no longer necessary in the ordinary course of business. For orders according to customer specifications, the customer is liable for a possible violation of third-party rights or property rights and indemnifies WIKAI against such claims.
4. Orders are not binding until they have been confirmed by WIKAI within two weeks in a written order confirmation or until WIKAI performs the order, in particular by sending the products. Any order confirmation processed by use of automatic appliances and lacking signature and name is considered a written order confirmation. Silence of WIKAI as to offers, orders, requests, or other declarations of the customer is deemed consent only if there is a prior written agreement to that effect. To the extent the order confirmation contains obvious errors, misspellings, or miscalculations, WIKAI shall not be bound to it.
5. Should the customer file a request for the opening of insolvency or comparable proceedings against its assets, or should the request for the opening of insolvency or comparable proceedings against the customer's assets filed by a third party be denied for lack of assets, WIKAI may rescind the contract in whole or in part.

3. Scope of Delivery

1. The written order confirmation of WIKAI is authoritative for the scope of delivery. Changes to the scope of delivery by the customer require the written confirmation of WIKAI to be effective. The products are subject to modifications in construction and form to the extent such modifications are customary in trade or lie within the DIN tolerances or are insignificant and reasonable to the customer. This applies accordingly to the choice of materials, the specification, and the construction type.
2. The customer's expectations regarding the products or their use shall not form part of the agreed condition of the products unless this is expressly agreed in writing.
3. Delivery in parts is permissible.
4. WIKAI reserves the right to make excess or short deliveries of up to 5% of the scope of delivery for technical reasons.

4. Delivery Dates and Periods

1. Delivery periods and dates must be agreed in writing and are non-binding unless specified by WIKAI as binding in advance in writing.
2. The delivery period begins when the order confirmation is sent by WIKAI, however not before the customer has provided all documents, approvals, and releases to be provided by it, all technical matters have been clarified, and an agreed down-payment has been received, respectively in case of international orders not before payment has been received in full. In case of delivery dates the delivery date will be rescheduled accordingly in a reasonable manner provided that such delay in delivery is due to the customer's failure to timely provide all documents, approvals, and releases to be provided by it, to timely clarify all technical matters, or to timely make the agreed down-payment available to WIKAI, respectively in case of international orders to make the full payment available to WIKAI. All delivery dates and periods are subject to the due and timely fulfilment of all other obligations of the customer.



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3. The delivery date respectively period is deemed met if within the delivery period or by the delivery date, the products have left the factory or WIKAL has communicated the shipping readiness or the readiness for collection. All delivery dates and periods are subject to due, in particular timely self-supply of WIKAL unless WIKAL is responsible for the reason giving rise to the undue self-supply. In case of undue self-supply, WIKAL is entitled to rescind the contract. WIKAL shall promptly inform the customer in case it exercises its right of rescission and shall return any performances made by the customer.
4. In case of cross-border deliveries, the customer shall furnish the competent authorities in due time with all declarations and shall take all measures required for export from Germany and import to the country of destination, in particular procure the documentation required for customs clearance and comply with the export regulations or other limitations as to the merchantability of the products. The delivery shall be subject to the reservation that performance of the delivery is not hindered through national or international regulations, particularly regulations controlling exports as well as embargoes or other sanctions. Delays due to export inspections or licensing procedures suspend deadlines and delivery times.
5. In case of delay in delivery, the customer is entitled to rescind the contract after a reasonable grace period which it has set WIKAL upon commencement of the delay in delivery has expired unsuccessfully.
6. Should WIKAL and the customer have entered into a framework contract on future deliveries with fixed delivery periods and dates, and should the customer fail to call the products in due time, WIKAL is entitled to deliver and invoice the products after an reasonable grace period set by WIKAL has expired unsuccessfully, to rescind the contract, or to claim damages or reimbursement of expenses. The right to claim damages or reimbursement of expenses shall not apply if the customer is not responsible for the failure to call the products in due time.

5. Prices and Payment

1. Unless specific agreements are made to the contrary, all prices apply ex works and are exclusive of shipping and packaging costs, insurance, statutory taxes, customs duties, or other levies. The costs incurred in this context, in particular the costs for packaging and transport of the products, will be invoiced separately. Statutory VAT will be shown separately on the invoice at the statutory rate valid on the day of invoicing.
2. Orders without expressly agreed fixed prices and with a delivery period or date of at least two months following the conclusion of contract will be invoiced at the list prices of WIKAL valid on the day of delivery. The recording of the list price valid on the order date on the order form or order confirmation does not constitute agreement of a fixed price. The customer shall be entitled to rescind the contract to the extent prices are increased by more than 5%. The customer will promptly notify WIKAL upon the latter's request of whether or not it will exercise such right of rescission. If production-related price increases occur by the date of delivery, WIKAL shall irrespective of the offer and order confirmation be entitled to adjust the prices accordingly.
3. Unless a separate agreement is made to the contrary, the delivery price is payable net within 30 days following the invoice date. The day of payment is considered the day WIKAL is able to dispose of the delivery price. If the customer defaults payment, it shall pay default interest of 8 percentage points above the respective base interest rate p.a. Any exceeding claims of WIKAL shall remain unaffected.
4. In case of international orders, payment shall, in derogation of Para. 3 above, take place prior to delivery unless otherwise agreed in advance in writing.
5. Bills of exchange and cheques will only be accepted by way of provisional performance; this shall also apply for payment by credit card or Purchase Card; performance is deemed effected if the respective amount has irrevocably been credited to WIKAL. The customer shall bear the costs incurred through payment by way of bill of exchange, cheque, credit card, or Purchase Card, in particular all expenses relating thereto.
6. In case of unjustified cancellations of orders, WIKAL is entitled to claim a cancellation fee in the amount of 10 % of the net order value unless the customer provides evidence of a lower loss. Further claims of WIKAL remain unaffected.

6. Passing of Risk

1. The risk of accidental loss and accidental deterioration shall pass to the customer as soon as the products have been handed over to the person effecting transport or have left the warehouse of WIKAL for purposes of shipment. In case the customer collects the products, the risk of accidental loss and accidental deterioration shall pass to the customer upon notification of readiness for collection. Sentences 1 and 2 above shall also apply for partial deliveries or if WIKAL has assumed additional services, e.g., the transport costs or assembly of the products at the customer's site.
2. If the customer falls into default in accepting the products, WIKAL is entitled to demand compensation for the damage incurred including possible additional expenses. In particular, WIKAL may store the products at the expense of the customer as long the latter is in default. The costs for storing the products are fixed at a rate of 0.5% of the net invoice value for each commenced calendar week of default. Further claims of WIKAL remain unaffected. The customer is entitled to prove that WIKAL has incurred lower or no costs at all. The same applies if the customer violates any other obligations to co-operate, unless the customer is not responsible therefore. The risk of accidental loss and accidental deterioration of the products shall pass to the customer at the latest at the time the customer falls into default of acceptance. WIKAL is entitled to otherwise dispose of the products after the unsuccessful expiry of a reasonable period set by WIKAL and to supply the customer within a reasonably extended period.
3. In case shipping is delayed due to circumstances WIKAL is not responsible for, risk shall pass to the customer upon notification of shipping readiness.
4. The delivered products must be accepted by the customer even if they have minor defects, without this affecting its claims based on defects.

7. Claims based on Defects

1. The rights of the customer to assert claims based on defects presuppose that the customer inspects the delivered products upon receipt, to the extent reasonable also by way of trial processing or trial use, and notifies WIKAI of any apparent defects in writing without delay, however no later than two weeks after receipt of the products. Hidden defects must be reported to WIKAI in writing promptly after their discovery. The customer must describe the defects in writing when notifying WIKAI of them. The assertion of claims based on defects by the customer further presupposes that any and all specifications, statements and conditions shown in the technical instructions, construction manuals, operating manuals, planning and design guidelines, and other documents pertaining to the individual products are complied with during planning, construction, mounting, connection, installation, start-up, operation, and maintenance of the products, in particular that maintenances are duly carried out and evidenced, and that recommended components are used.
2. In case the products are defective, WIKAI shall at its own choice render subsequent performance either by removing the defect or by delivering a product free of defects. When rendering subsequent performance, WIKAI shall be obligated to bear all expenses required in this respect, in particular transport, shipping, personnel, and material costs, unless such expenses are increased due to the fact that the products were shipped to a place other than the delivery address. Costs for personnel and material asserted by the customer in this context shall be invoiced at cost price. Replaced parts pass into the ownership of WIKAI and shall be returned to it.
3. In case WIKAI is not prepared or able to render subsequent performance, the customer may, without prejudice to any claims for damages or reimbursement of expenses, at its own choice either rescind the contract or reduce the delivery price. The same shall apply in case subsequent performance fails, is unreasonable for the customer, or is unreasonably delayed for reasons attributable to WIKAI.
4. The customer's right to rescind the contract is excluded if the customer is unable to return the performance received and (i) this is not attributable to the fact that return is impossible due to the nature of the performance received, or (ii) WIKAI is responsible for it, or (iii) the defect was not revealed until the product was processed or modified. The right to rescind is also excluded if WIKAI is not responsible for the defect and if the customer must compensate the value instead of returning the performance.



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5. The assertion of claims based on defects is excluded if the defect results from natural wear and tear in particular of wear parts or is due to improper handling, mounting, operation, or storage, or faulty modification or repair of the products performed by the customer or third parties. The same shall apply for defects attributable to the customer, in particular in case the defect is based on chemical, physical, or thermic factors which are unusual and to which the customer did not refer WIKAL in writing. The same applies for defects resulting from a technical cause other than the original defect.
6. Claims of the customer for reimbursement of expenses instead of claims for damages in lieu of performance are excluded unless a reasonable third party would have incurred such expenses.
7. WIKAL does not assume any warranty, in particular no warranty of quality or durability, unless otherwise agreed in writing.
8. The limitation period for claims based on defects asserted by the customer shall amount to one year. To the extent the defective products were used for a building in accordance with their intended use and have caused its defectiveness, or to the extent the defect is building-related, the limitation period shall amount to five years. This limitation period shall also apply for claims in tort based on a defect of the products. The limitation period begins when the products are delivered. The shortened limitation period shall not apply to the unlimited liability of WIKAL for damages resulting from a breach of a guarantee or from harm to life, physical injury, or harm to health, for intent and gross negligence, and for product defects, or to the extent WIKAL has assumed a procurement risk. Any comment of WIKAL on a claim based on defects asserted by the customer shall not constitute an opening of negotiations on such claim or on the facts giving rise to the claim, provided that WIKAL rejects the claim based on defects to the full extent.

8. Liability of WIKA

1. WIKA is fully liable for damages resulting from a breach of a guarantee or from harm to life, physical injury, or harm to health. The same applies for intent and gross negligence, or to the extent WIKA has assumed a procurement risk. WIKA is liable for slight negligence only if material duties are violated, such duties arising out of the nature of the contract and being of essential importance for the attainment of the purpose of the contract. In case of breach of such duties and in case of default and impossibility of performance, liability of WIKA shall be limited to damages that are typically expected to occur within the context of the contract. Statutory liability for product defects remains unaffected.
2. To the extent that liability of WIKA is excluded or limited, this shall also apply for the personal liability of the employees, staff members, representatives, and auxiliary persons of WIKA.

9. Product Liability

1. The customer will not modify the products; in particular, it will not modify or remove existing warnings about risks due to improper handling of the products. In case of breach of this undertaking, the customer shall internally indemnify WIKA from and against any and all product liability claims asserted by third parties unless the customer is not responsible for the defect causing liability.
2. In the event WIKA is caused to call back or send a warning notice due to a defect in the products, the customer shall use its best efforts to support WIKA and take part in all reasonable measures that WIKA deems reasonable and appropriate; in particular, the customer will establish the necessary customer information. The customer shall bear the costs for the product recall or warning notice unless it is not responsible for the defect in the products and the loss occurred according to the principles of product liability laws. Further claims of WIKA shall remain unaffected.
3. The customer will promptly inform WIKA in writing about any and all risks in connection with the use of the products and any possible defects in the products that become known to it.

10. Force Majeure

1. In case WIKA is hindered by force majeure from the fulfillment of its contractual duties, in particular from supplying the products, WIKA shall, for the duration of the hindrance and a reasonable restart period, be released from its duty to perform without being obligated to pay damages to the customer. The same shall apply if the fulfillment of the obligations of WIKA is unreasonably impeded or temporarily impossible due to unforeseeable circumstances beyond the control of WIKA, in particular due to strike, measures of public authorities, lack of energy, difficulties in supply on the part of a sub-contractor, or material interruptions of operation. This also applies if such circumstances affect sub-contractors and in case WIKA is in default. To the extent WIKA is released from its obligation to supply, WIKA will grant back preliminary performances of the customer as may have been made.
2. WIKA shall be entitled to rescind the contract after a reasonable period has elapsed if such hindrance continues for more than four months and the performance of the contract is no longer of interest to WIKA due to such hindrance. Upon the customer's request, WIKA will after expiration of such period declare whether it will exercise its right of rescission or will deliver the products within a reasonable period.

11. Retention of Title

1. WIKA retains title to the delivered products until the purchase price and any and all claims against the customer that WIKA is entitled to under their business relationship have been fully settled. For the duration of the retention of title, the customer shall handle the products subject to retention with care. It shall in particular sufficiently insure the products subject to retention at its own expense at replacement value against fire, water, and theft damage. The customer shall provide WIKA upon the latter's request with proof of the insurance policy. The customer assigns to WIKA, with effect as from today, all claims for compensation in connection with such insurance. WIKA herewith accepts such assignment with effect as from today. If the insurance agreement does not allow for such assignment, the customer herewith instructs the insurance company to make payments to WIKA exclusively. Any exceeding claims of WIKA shall remain unaffected.



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2. The customer is only permitted to sell the products subject to retention of title in the ordinary course of business. The customer shall not be entitled to pledge the products subject to retention, to transfer them by way of security or to otherwise dispose of them in a way endangering title of WIKAL. The customer shall promptly notify WIKAL in writing of any attachment or any other intervention by a third party, provide all information required, inform the third party of the title of WIKAL, and assist in all measures of WIKAL in order to protect the products subject to retention. To the extent the third party is not able to reimburse WIKAL the judicial and extrajudicial costs for enforcing title of WIKAL, the customer shall reimburse WIKAL the loss sustained by WIKAL in this connection unless the customer is not responsible for the breach of duty.

3. The customer assigns to WIKAL, with effect as from today, all claims in connection with the resale of the products with any and all ancillary rights, irrespective of whether the products subject to retention were resold prior or after processing. WIKAL accepts such assignment with effect as from today. If such assignment is not permissible, the customer herewith instructs the third party debtor to make payments to WIKAL exclusively. The customer shall be revocably authorized to collect the claims assigned to WIKAL in trust for WIKAL in the customer's own name. The amounts collected shall be transferred to WIKAL immediately. WIKAL may revoke the customer's authorization for collection and resale for cause, in particular if the customer fails to duly meet its payment obligations vis-à-vis WIKAL, defaults or ceases payment, or if the customer files for the opening of insolvency proceedings or similar debt settlement proceedings against its own assets, or if the justified request for the opening of insolvency or similar debt settlement proceedings against the customer's assets filed by a third party is denied for lack of assets. In case of a blanket assignment by the customer, the claims assigned to WIKAL shall expressly be exempted.

4. Upon request of WIKAL, the customer shall promptly notify the third party debtor of the assignment and provide WIKAL with any information and document necessary for collection.

5. In case the customer conducts itself contrary to the terms of the contract, in particular in case it defaults in payment, WIKAL shall, without prejudice to its other rights, be entitled to rescind the contract after a reasonable grace period set by WIKAL. The customer shall promptly grant WIKAL or its authorized agents access to the products subject to retention and return them. After due and timely notice, WIKAL may otherwise dispose of the products subject to retention in order to satisfy its matured claims against the customer.



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6. The processing or remodelling of the products subject to retention by the customer shall always be made for WIKAL. The customer's expectancy right to the products subject to retention shall also apply to the processed or remodeled item. Should the products be processed or remodeled together with other objects not belonging to WIKAL, WIKAL shall gain joint title in the new item in the proportion of the value of the delivered products to the other, processed objects at the time of such processing or remodeling. The same shall apply in case the products are connected or mixed with other objects not belonging to WIKAL in such manner that WIKAL loses full ownership. The customer shall keep the new objects for WIKAL. In all other regards, the item created through processing or re-construction as well as connection or mixing is subject to the same provisions as the products subject to retention.
7. In case the realizable value of the securities, taking into account usual valuation adjustments by the banks, exceeds the claims of WIKAL arising from the business relationship with the customer by more than 15%, WIKAL shall at the customer's request be insofar obligated to release the securities the customer is entitled to. The valuation should be based on the invoice value of the products subject to retention and on the nominal value of the claims. The choice of the security to be released is upon WIKAL in each case.
8. In case of delivery to other legal systems in which the above provisions of retention of title do not have the same retaining effect as in the Federal Republic of Germany, the customer hereby grants WIKAL a corresponding security interest. The customer will take all further measures that are necessary in this respect to grant WIKAL such corresponding security interest. The customer shall assist in all measures necessary or conducive for the effectiveness and enforceability of such security interests.

12. Confidentiality

1. The parties undertake to keep confidential for a period of five years following delivery and – unless necessary for the business relationship – neither to record, hand on, or use any information that becomes available to them and that is indicated confidential or is in other circumstances identifiable as business or trade secret.
2. This confidentiality obligation shall not apply to the extent the information was evidently known to the other Party before commencing the contractual relationship, is common knowledge or public domain, or becomes common knowledge or public domain without the fault of the other Party. The burden of proof is to be borne by the respective Party.
3. By appropriate binding agreements, the parties will ensure that the employees and agents acting on their behalf neither record without authorization nor hand on nor exploit such business and trade secrets for a period of five years following delivery.

13. Final Provisions

1. The transfer of rights and obligations of the customer to third parties requires the prior written consent of WIKA.
2. The customer shall only be entitled to set off if its counterclaims have been determined in a legally final manner or are unchallenged. The customer may exercise a right of retention only to the extent its counterclaim is based on the same contractual relationship.
3. The legal relationships between the customer and WIKA shall be governed by and construed in accordance with the laws of the Federal Republic of Germany to the exclusion of the United Nations Sales Convention (CISG).
4. Exclusive venue for any and all disputes arising out of or in connection with the business relationship between the customer and WIKA shall be the statutory seat of WIKA. WIKA shall also be entitled to bring an action at the customer's statutory seat and at any other permissible venue.



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5. Place of performance for all obligations of the customer and WIKAI shall be the statutory seat of WIKAI unless otherwise agreed.
6. The language of the contracts shall be German.
7. Should an individual provision of these General Conditions of Sale be or become ineffective or unenforceable in whole or in part, or should these General Conditions of Sale contain a regulatory gap, the validity of the remaining provisions shall not be affected thereby. Instead of the ineffective or unenforceable provision, the effective or enforceable provision shall be deemed to be agreed which comes as close as possible to the economic purpose of the ineffective or unenforceable provision. In case of a regulatory gap, the provision shall be deemed to be agreed which corresponds to the provision that would have been agreed in terms of the object of these General Conditions of Sale if the parties had considered the matter.